# **Subscriber News**

For MyFBO.com Subscribers July 9, 2008 Issue 44

#### On Page 2 ...

Off Peak Pricing Update Aircraft Cost Sharing More New Features

#### **Bits and Pieces**

#### **Automatic Logout**

The online system has long included an automatic logout feature as a security measure. Now, this feature has been improved to provide a warning to the user. A rosecolored fly-over will appear allowing 99 seconds before logout and providing a button to continue working.

#### **Special Offers**

Customer receipts for Special Offers and Discovery Flights have been modified to suppress the internal accounting details for these transactions. While the online system will continue to track actual costs and adjustments, the customer receipt will show only the total cost of the offer and their payment.

© Copyright MyFBO LLC 926 Main Street Danville, VA 24541 (434) 793-6800 http://myfbo.com/ support@myfbo.com

# **Rental Rate Sheets**

With aircraft rental rates and fuel surcharges changing rapidly, the ability to view and print rate sheets has been added to the online system.

Two rental rate sheets are now available from the Staff Tools menu – one for aircraft and another for instructors. When printed, these sheets automatically include the logo specified in your Format and Default parameters. You can also limit the content of the rate sheets (they can be different for aircraft v. instructors) from the same Format and Default parameters.

At your option, customers can see either or both rate sheets from their Home tab. To enable this access, adjust your Customer Menu parameters.

You may also include addition information at the bottom of each rate sheet by specifying it in your Footers - Printed Page parameters.

# **Oil and Fuel Use**

Premium + Editions

Premium +

Editions

Satisfying a frequent subscriber request, the aircraft check-in and refuel processes have been upgraded to include the collection of oil consumption data. Oil use is now included where aircraft fuel use is reported. In addition, a summary fuel and oil report has been added to the Fuel Management Menu. This new report (see below) summarizes aircraft hours and usage by month, and highlights changes in fuel consumption over time.

Month	Monthly				Cumulative			
	Gallons	Hours	Per Hour	Oil	Gallons	Hours	Per Hour	Oil
Jan 2008	136.80	16.10	8.5	1	136.80	16.10	8.5	1
Feb 2008	52.60	10.00	5.3	0	189.40	26.10	7.3	1
Mar 2008	96.70	12.60	7.7	0	286.10	38.70	7.4	1
Apr 2008	158.30	26.00	6.1	2	444.40	64.70	6.9	3
May 2008	292.90	40.00	7.3	4	737.30	104.70	7.0	7

## Service Order Cost Analysis

An enhancement to the Service Order Subsystem provides "In Progress" service order costs. This new display is designed to answer the "how much has been spent so far" question.

The service order itself has changed very little. It still lists parts and labor hours with each discrepancy, but no dollar amounts. The new Cost Analysis display lists parts and labor cost details as well as total charges by discrepancy and by item plus sales tax.

When a service order is closed, the Cost Analysis should be part of the customer's printed service order package. In turn, the customer receipt has been simplified, showing only the totals from the Cost Analysis report.

# **Off-Peak Pricing Update**

Off-peak pricing is a means for providing discounts to customers who fly at times when aircraft utilization is low, usually nights and weekends. In the online system, hourly off-peak discounts have been simplified and day-of-the-week off-peak discounts added.

For both off-peak days and off-peak hours, you specify to whom the discount applies. You may include

or exclude all rentals, customers marked as club members, customers already receiving prepay rates, or customers already receiving level rates.

Off-peak pricing applies only to single day rentals. Fuel and insurance surcharges are not discounted. Specify your off-peak discounts in the Pricing Parameters – either as a percent discount or dollar amount.

# **Aircraft Rental Cost Sharing**

Sometimes two pilots will share the same flight and wish to split flight hours and charges equally between them. MyFBO.com now addresses this situation by allowing a second pilot in command to be added to a solo flight reservation.

To add a second pilot, make a typical solo reservation for Pilot A and proceed to the "Details" page for the reservation. Use the "Change/Add Command Pilot" line to add Pilot B to the reservation. The system will check the qualifications of Pilot B before adding them to the reservation. Pilot A remains the main party on the reservation, but reservation notifications are emailed to each pilot, and each will see the flight on their reservation list when they log in. A two-pilot reservation is dispatched the same as any other. Pilot A is the main party on the reservation, and it will be dispatched in his or her name. On check-in, enter the FINAL Hobbs and tach readings for the flight under Pilot A. Then use the red "Split Now" button to divide the time with Pilot B. (This will cause a second dispatch ticket to be created for Pilot B.)

After completing the check-in process for Pilot A (the Hobbs and tach times will have been adjusted), select and complete the check-in process for Pilot B. The resulting receipts for the two pilots will each include half of the charges, and flight time will be properly credited to the Time In Type for each pilot.

# **More New Features**

## Staff Substitution at Check In

The check-in page has long supported changing the equipment used when completing this form. Users may now also change the flight staff assigned to the flight if it was dispatched incorrectly.

### Maintenance Item Copy

Does a new Service Bulletin apply to more than on aircraft in your fleet? If so, enter the maintenance item plan for just one aircraft, and then copy it to others of the same type. Look for "Copy Item Plan To" when editing that maintenance item.

### **Quoted Labor Analysis**



Premium +

Editions

A Quoted Labor Analysis report has been added to the Service Order Menu. This report shows the difference between quoted and actual labor, supporting the refinement of quoted / standard rates.

## Component Serial Numbers

The Resource Data for aircraft can now include component serial number data and remarks. This can provide a convenient place to store data on your avionics and other aircraft equipment. For Service Order Subsystem users, this component data will automatically be include in orders for your own fleet.

### New Billing Reports

For users who bill their customers monthly through MyFBO.com, two new reports have been added to the Customer Billing menu. The first is a billing history, showing you when bills were prepared and issued each month. The second shows transactions with event dates included in the billing month but that were not yet completed at the time of billing. (These transactions will automatically be included in the following month's bill.)

Premium + Editions

Premium +

Editions

Advanced

Edition Only